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# Dotan Persitz (May 2020)

## **Personal Details**

Date of Birth: December 4<sup>th</sup>, 1972.  
Citizenship: Israel.  
Family: Married + 3.  
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## **Work**

2019-current: Senior Lecturer (tenured), Tel Aviv University, Collier School of Management.  
2012-2019: Lecturer (tenure track), Tel Aviv University, Collier School of Management.  
2010-2012: Postdoctoral Teaching Fellow and Postdoctoral Research Fellow, The University of British Columbia, Department of Economics.  
2008-2009: Young Research Fellow, Van Leer Institute, The Programme on Economics and Society.

## **Education**

2005-2010: Ph.d. in Economics, Tel Aviv University.  
2001-2005: M.A. in Economics, Tel Aviv University (Magna cum Laude).  
1995-2001: B.A. in Economics, Tel Aviv University (Magna cum Laude).  
1995-2000: B.A. in Mathematics, Tel Aviv University.  
1995-1999: B.A. in Computer Sciences, Tel Aviv University (Magna cum Laude).

## **Visiting**

Oct. - Nov. 2016: Visiting Scholar, University of California Berkeley, Economics Department.

## **Competitive Grants**

2019-2020: Collier Foundation grant, 20K USD (one year) on “Revealed Preferences Analysis: Open Source Code”.  
2018-2019: Collier Foundation grant, 10K USD (one year) on “Core-Periphery R&D Collaboration Networks”.  
2016-2018: Collier Foundation grant, 40K USD (two years, joint with Dino Levy) on “The Neural Computation of Inconsistent Choice Behavior”.  
2016-2019: Israel Science Foundation grant, 531K NIS (three years) on “Belief Formation over Networks: Experimental Approach”.  
2014-2016: Israel Science Foundation grant, 212K NIS (two years) on “Parametric Recoverability of Preferences”.

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## **Honors**

- 2009: The Berglas School of Economics - best PhD paper.  
2007: Social Sciences Faculty - excellence in PhD studies.  
2006: The Berglas School of Economics - Fishelson award for best empirical MA paper.  
2005-2009: Fishman fellowship for PhD studies.  
2004: Research grant from the Economics of National Security (ENS) Program at the Samuel Neaman Institute at the Technion.

## **Research Interests**

Revealed Preference Theory, Social and Industrial Networks, Group Decision Making, General Elections.

## **Peer Reviewed Publications**

1. Gabrielle Gayer and Dotan Persitz (2016), "Negotiation across Multiple Issues," **Theoretical Economics**, Volume 11, Issue 3, Pages 937-969 (September 2016).
2. Yoram Halevy, Dotan Persitz and Lanny Zrill (2017), "Non-Parametric Bounds for Non-Convex Preferences," **Journal of Economic Behavior and Organization**, Volume 137, Pages 105-112 (May 2017).
3. Yoram Halevy, Dotan Persitz and Lanny Zrill (2018), "Parametric Recoverability of Preferences," **Journal of Political Economy**, Volume 126, Issue 4, Pages 1558-1593 (August 2018).
4. Vered Kurtz-David, Dotan Persitz, Ryan Webb and Dino J Levy (2019), "The Neural Computation of Inconsistent Choice Behavior," **Nature Communications**, Volume 10, Article 1583 (April 2019).
5. Chaim Fershtman and Dotan Persitz (2020), "Social Clubs and Social Networks," **American Economic Journal: Microeconomics**, Forthcoming.

## **Ongoing Projects**

- \* Algorithms for Revealed Preferences Analysis of Choices from Linear Budget Sets (with Yoram Halevy and Oriel Nofekh).
- \* Belief Formation over Networks: Experimental Approach" (with Marina Agranov and Ben Gillen).
- \* Design Invariance in the Classic Consumer Choice Problem" (with Vered Kurtz-David and Dino Levy).
- \* Aggregating Non Additive Beliefs (with Gabrielle Gayer and Ehud Lehrer).
- \* Core-Periphery R&D Collaboration Networks.
- \* The Effect of Terrorism on the Economy: Counter-factual Analysis of Israel

## **Other Publications**

1. "Living Wage", Position Paper, Van Leer Institute - The Programme on Economics and Society, 2010. (Hebrew)
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## **Referee**

Econometrica, Games and Economic Behavior, Theoretical Economics, The RAND Journal of Economics, Review of Economics and Statistics, Economic Journal, Economic Theory, International Studies Quarterly, International Journal of Industrial Organization, Journal of Economic Behavior and Organization, Journal of Public Economic Theory, Mathematical Social Sciences, Regional Science and Urban Economics, International Game Theory Review, Israel Science Foundation (ISF), The National Science Foundation (NSF), The United States - Israel Binational Science Foundation (BSF), The Sapir Foundation (Israel).

## **Presentations**

**“Design Invariance in the Classic Consumer Choice Problem”**: Vienna Center for Experimental Economics (2020), University of Cyprus (2019), ESA Berlin (2018), The University of Pittsburgh (2017), The 2<sup>nd</sup> CCBE Tel Aviv (2017), Tel Aviv University (2017) and FUR 2016 Coventry (2016).

**“Belief Formation over Networks: Experimental Approach”**: The University of British Columbia (2015).

**“Social Clubs and Social Networks”**: Game Theory Society World Congress (2021, forthcoming), Econometric Society’s World Congress (2020, virtual, forthcoming), The University of Antwerp (2019), The 10th Annual Conference of the Israeli Chapter of the Game Theory Society at IDC Herzliya (2018), Ben Gurion University (2018), University of Toronto (2017), Bar Ilan University (2016), UC Berkeley (2016), Paris 1 (2016), the University of Pittsburgh (2015), IDC Herzliya (2015), the Technion (2014), The 19th CTN workshop Brussels (2014), IBM Research Lab (2014), Tel Aviv University (2013, 2019), The University of British Columbia (2012) and the 15th CTN workshop Marseilles (2010).

**“Parametric Recoverability of Preferences”**: Paris School of Economics (2016), The 2014 Annual Meeting of the Association of Southern European Economic Theorists (ASSET) Aix-en-Provence (2014), Tel Aviv University (2013) and the Faculty of Agriculture in the Hebrew University of Jerusalem (2013).

**“Negotiation across Multiple Issues”**: Tel Aviv University (2015), Haifa University (2015), The 25th International Conference on Game Theory in Stony Brook University (2014) and The University of British Columbia (2011).

**“Core-Periphery R&D Collaboration Networks”**: PET11 Bloomington, Indiana (2011), Canadian Economic Theory Conference, Vancouver (2011), The University of British Columbia (2010), Haifa University (2010), Bar-Ilan University (2009), European Winter Meeting of the Econometric Society Budapest (2009), DIME International Conference on the Formation and the Evolution of Social and Economic Networks Paris (2009), The 14th CTN workshop Maas-tricht (2009) and Tel Aviv University (2008-2010).

**“The Effect of Terrorism on the Economy: Counterfactual Analysis of Israel”**: The AEA annual meeting, Chicago (2007), The annual meeting of the ENS program of Neeman Institute (2006) and Tel Aviv University (2006).

**“Living Wage”**: The 4th annual conference of the Van Leer Institute - The Programme on Economics and Society, Jerusalem (2008).

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## **Teaching Experience**

The University of British Columbia:

Econ 420 - Optimization in Economics (2010-2011, undergrad).

Econ 301 - Intermediate Microeconomic Analysis I (2010, undergrad).

Econ 304 - Honours Intermediate Microeconomics I (2011, undergrad).

Econ 306 - Honours Intermediate Microeconomics II (2011-2012, undergrad).

Tel Aviv University:

Introduction to Strategy (2013-2020, Public MBA program, the MBA program for Executives and the MBA program for financial managers).

Business Economics A (2013-2020, undergrad).

Preferences and Decision Making - Theory, Laboratory and Prediction (2018-2020, seminar for undergrads).

Social Networks seminar (2009, undergrad).

Social Networks (2009, undergrad).

Economics for Engineers (2009, undergrad).

Macro Economics A (2003-2010, instructor from 2004, undergrad).

Macro Economics B (2005, teaching assistant, undergrad).

Tel Aviv - Jaffa College:

Applied Econometrics B (2005-2006, teaching assistant, undergrad).

## **Research Assistance**

The 14th Cesarea Forum for the Direction of the National Economic Policy (2006): "Towards Balanced Growth: Empowerment of the Simple Industries and the Services".

Zvi Eckstein and Daniel Tsiddon (2004), "Macroeconomic consequences of terror: theory and the case of Israel," Journal of Monetary Economics, vol. 51(5), pages 971-1002.

Liquidity traps and the demand for money (for Zvi Eckstein).

Russian immigrants in the Israeli labor market (for Zvi Eckstein).

Tracking stocks and preferred stocks in American stock exchanges (for Shlomith Zuta).

## **Non-academic Experience**

1997-2003: ADC Teledata - computer engineer.

1996-1997: Alon systems (currently FIS) - programmer.

1990-1995 (Reserves: ongoing): IDF - Major.

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