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## Fall 2015


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## Departments

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## Features



2015 SB&amp;D 100 Edition

## Features

## Top 150 Deals Announced in the South 1998-2002

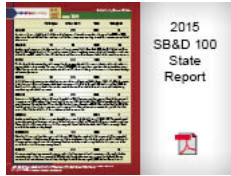
Rank	Company	Year	Jobs	\$Inv	Location	N/E/R	Description
1	UPS	1998	6000	\$860	Louisville, KY	E	Sorting Facility
2	Jazzland Inc.	1998	4665	\$63	New Orleans, LA	N	Theme Park
3	Sanmina Corp.	2000	4500	N/A	Garland, TX	E	Electronics
4	Capital One Financial	2000	4190	\$435	Goochland Co., VA	E	Financial Service
5	MCI WorldCom	1998	4000	\$200	Loudon Co., VA	E	Internet Access Services
6	Nissan North America	2000	4000	\$930	Canton, MS	N	Motor Vehicles
7	USAA	1998	4000	N/A	San Antonio, TX	E	Financial Services
8	Turner Broadcasting	2000	3800	\$1200	Atlanta, GA	E	Media
9	WorldCom	2001	3600	\$180	Fairfax Co., VA	N	Internet Data Center
10	Bank of America	1998	3500	\$160	Charlotte, NC	E	Credit Card Services
11	Associates Corp of NA	1998	3500	\$55	Irving, TX	E	Finance & Insurance
12	SHPS Inc.	1999	3000	\$80	Louisville, KY	N	Health Care
13	SAIC	1999	3000	\$4	Fairfax Co., VA	E	Information Tech
14	Electronic Design	2000	3000	N/A	Jefferson Co., KY	E	Electronics
15	GEICO	1998	3000	N/A	Polk Co., FL	E	Insurance Services
16	Applied Cards	1999	2901	\$0	Palm Beach Co., FL	E	Bank Card Services
17	Abacus Comm.	2002	2766	\$2	Virginia Beach, VA	E	Call Center
18	General Motors	1999	2547	\$778	Shreveport, LA	E	Truck Bodies
19	OC Air Logistics	1999	2455	N/A	Oklahoma City, OK	E	Engine Repair
20	BCBS	1998	2400	N/A	Jacksonville, FL	E	Insurance
21	Seaboard Farms	2002	2300	\$350	Moore Co., TX	N	Hog Processing
22	Seaboard Processing	2000	2300	\$130	Elwood, KS	N	Hog Processing
23	Telectech Holdings	2002	2150	\$8	Hampton, VA	E	Call Center
24	Citicorp Credit Services	2001	2100	\$40	Florence, KY	E	Collections
25	Capital One	1999	2010	\$70	Henrico Co., VA	E	Credit Card Center
26	Hyundai of	2002	2000	\$1000	Montgomery, AL	N	Automobiles

## Preferred Service Providers

[Regional Strategy Summit](#)
[HudsonAlpha](#)
[East Kentucky Power](#)
[Career Source Florida](#)
[Alliance Consulting Engineers](#)
[Expo Displays](#)
[Old Dominion](#)
[R.J. Corman Railroad Group](#)
[Delta Regional Authority](#)
[ElectriCities](#)
[Mississippi Power](#)
[Santee Cooper](#)
[Port of Corpus Christi](#)
[Jones Walker](#)
[Gray Construction](#)
[Port of South Louisiana](#)
[Nexsen Pruet](#)
[Tennessee Valley Authority](#)
[Electric Cooperatives of Arkansas](#)

## Preferred Southern Sites

[Ascension Parish, LA](#)
[Aiken/Edgefield Counties, SC](#)
[Southwest Louisiana](#)
[Martinsville-Henry County, VA](#)
[Morristown, TN](#)
[Knoxville, TN](#)
[Monroe, NC](#)
[Charlotte County, FL](#)
[Northeast Tennessee Valley](#)
[Northeast Louisiana](#)
[Jackson, TN](#)
[Culpeper, VA](#)
[Sugar Land, TX](#)
[Pike County, MS](#)
[Corpus Christi, TX](#)
[Bullitt County, KY](#)
[Invest Atlanta](#)



Ten smoking-hot small market economies in the South

Ten sizzling mid-market economies in the South

Ten powerful major market economies in the South that don't get enough national attention

Ten outstanding markets driving large MSA economies

Ten Comeback Kids

Ten more places in the South to hire vets

Ten great Southern downtowns – big and small – that are worth a visit

Ten rail, air or interstate frontage sites in the South perfect for any large manufacturer

	Alabama				AL		
27	Pearl River Resort	2000	2000	\$750	Philadelphia, MS	N	Casino/Hotel
28	Mercedes Benz	2000	2000	\$600	Vance, AL	E	SUV's
29	Honda of Alabama	2002	2000	\$425	Lincoln, AL	E	Automobiles
30	Front Door Comm.	2002	2000	\$150	Lancaster, SC	N	Printing/Publishing
31	SAIC Fairfax	1998	2000	\$75	Fairfax Co., VA	E	Info Tech Consultants
32	Cagle's Inc.	1998	2000	\$40	Perry, GA	N	Chicken Processing
33	GEICO	1998	2000	\$37	Macon, GA	N	Insurance Data Center
34	Gateway	1999	2000	\$27	Hampton, VA	E	Computers
35	GEICO	1998	2000	\$17	Virginia Beach, VA	E	Insurance Call Center
36	EchoStar Comm.	1999	2000	\$13	El Paso, TX	E	Call Center
37	Computer Science	1999	2000	N/A	Austin, TX	E	Software
38	E* Trade	1999	2000	N/A	Alpharetta, GA	E	Internet Brokerage
39	Ingalls Shipbuilding	1999	1900	\$130	Pascagoula, MS	E	Cruise Ships
40	Acxiom Corp.	1998	1850	\$20	Little Rock, AR	N	Computer Info Services
41	Black & Decker	2000	1700	N/A	McAllen, TX	E	Power Tools
42	Ericsson	1999	1700	N/A	Plano, TX	E	Telecommunications
43	Abbott Lab	1998	1600	\$40	Irving, TX	E	Medical Equipment
44	Boeing	2001	1600	\$8	San Antonio, TX	E	Aircraft Maintenance
45	Abacus Comm. LP	2000	1600	\$3	Dallas, TX	E	Telecommunications
46	Chase Bank	1999	1600	N/A	Farmers Branch, TX	E	Financial Services
47	Hewlett-Packard/Celestica	2000	1600	N/A	Lavergne, TN	E	Computer Assembly
48	Teleperformance	2000	1600	N/A	McAllen, TX	N	Call Center
49	Capitol One Financial	2000	1585	\$0	Henrico Co., VA	E	Financial Services
50	USInternetworking Inc.	1999	1535	N/A	Anne Arundel Co., MD	E	HQ
51	National Tech Team	1998	1514	N/A	Fort Worth, TX	E	Call Center
52	Honda of Alabama	1999	1500	\$400	Lincoln, AL	N	SUV's & Engines
53	Adtran Inc.	1998	1500	\$150	Montgomery, AL	E	Computers
54	Quad Graphics	2000	1500	\$65	Oklahoma City, OK	N	Printer/Publisher
55	Orbital Sciences Corp.	1998	1500	\$50	Loudon Co., VA	E	Satellites
56	Flextronics International	2002	1500	\$20	Franklin Co., NC	N	Electronics
57	Teligent Corp.	1999	1500	\$15	Fairfax Co., VA	E	Telecommunications
58	Friede Goldman	1998	1500	\$14	Pascagoula, MS	E	Ship Repair
59	West Telemarketing Corp.	1998	1500	\$10	Baton Rouge, LA	N	Inbound Call Center
60	Ceridian	2000	1500	N/A	Pinellas Co., FL	N	Call Center
61	Citibank/Citicorp	1998	1500	N/A	Tampa, FL	E	Global Business Unit
62	Citimortgage	2002	1500	N/A	O'Fallon, MO	E	Financial Services
63	Federal Express	2000	1500	N/A	Memphis, TN	E	HQ
64	Lockheed Martin	2001	1500	N/A	Fort Worth, TX	E	F-16 Fighters

Rutherford County, NC  
 Winston-Salem, NC  
 Virginia  
 Laurens County, SC  
 Fort Worth, TX  
 Montgomery, AL  
 Tennessee  
 Meriwether County, GA  
 Louisville, KY  
 Dyersburg, TN  
 Muhlenberg County, KY  
 Louisiana  
 Augusta, GA  
 Mississippi  
 Elizabethtown, KY  
 Arkansas  
 Columbus, MS

#### SB&D



20th Anniversary Edition



www.SB-D.com

#### Southern Auto Corridor

Ten economic development programs in the South worth a look

Ten people who made a difference

Fall 2014 Edition



Selling Your Rural Community's Assets



Kentucky Supplement

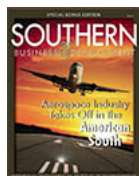
Kentucky: The Spirit of the South

New Build-Ready Program Making More Sites Ready-To-Go

A Perfect Partnership

Next Gen KIH Program Taking Broadband to Every Corner of the State

2015 Aerospace Bonus Edition



Aerospace Industry Takes Off in the American South

Launching Pad for Growth and Innovation

In "Plane" View

"The Best Airplane Built in America"



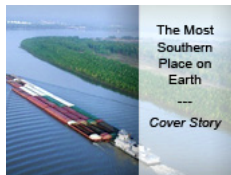
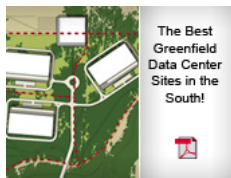
Petrochemicals and the Southern Manufacturing Renaissance

Non-Petrochemicals and the Southern Manufacturing Renaissance

Ten Reasons Why Manufacturing is Booming in The South

65	Speedway Computers	1998	1500	N/A	Talladega, AL	N	Computer Assembly
66	Federal Express	2001	1500	\$0	Memphis, TN	E	Air Courier Services
67	Nortel Networks	2000	1500	\$0	RTP, NC	E	Phone Service
68	Precision Response Corp.	2000	1468	\$8	Miami-Dade Co., FL	N	Information Management
69	Michelin North America	1999	1400	\$900	Anderson Co., SC	E	Tires
70	BSH Home Appliances	2001	1400	\$150	Craven Co., NC	N	Household Appliances
71	Choctaw Maid Farms	2001	1400	\$55	Leake Co., MS	E	Poultry
72	EchoStar Comm.	2000	1400	\$16	Montgomery Co., VA	N	Call Center/Satellite TV
73	Iowa Beef Processors	2000	1400	N/A	Goodlettsville, TN	N	Meat Processing
74	West Corp.	2001	1400	N/A	Pensacola, FL	E	Call Center
75	SRA International	2001	1386	\$17	Fairfax Co., VA	E	Information Technology
76	John Deere	2000	1350	\$66	Raleigh, NC	E	Lawn/Garden Equipment
77	MCI WorldCom	1999	1350	\$30	Weldon Spring, MO	E	Telecommunications
78	E* Trade	2001	1314	\$0	Arlington Co., VA	E	Internet Services
79	Nissan NA	2002	1300	\$500	Canton, MS	E	Automobiles
80	Boeing	1998	1300	\$32	San Antonio, TX	E	Aircraft Refurbishment
81	TeleTech	1999	1300	\$11	Kansas City, KS	N	Customer Service
82	First Union Securities	2000	1300	N/A	Henrico Co., VA	E	Security Brokers
83	Lockheed Martin	1999	1300	N/A	San Antonio, TX	E	Engine Repair
84	Volvo Trucks	1999	1277	\$148	Pulaski Co., VA	E	Heavy Trucks
85	York International	2000	1250	\$13	Wichita, KS	N	Heating/Cooling
86	Capital One	1998	1250	N/A	Tampa, FL	E	Credit Card Services
87	Citibank NA	1998	1250	N/A	Jacksonville, FL	N	Banking
88	QVC	1999	1212	\$2	St. Lucie Co., FL	N	Call Center
89	St. Jude Hospital	1999	1200	\$340	Memphis, TN	E	Children's Hospital
90	Concord Mills	1998	1200	\$240	Cabarrus Co., NC	N	N/A
91	Trigon Healthcare	2001	1200	\$84	Henrico Co., VA	E	Health Insurance
92	Navistar	1999	1200	\$45	Tulsa, OK	N	Buses
93	Bell Helicopter	1998	1200	\$40	Amarillo, TX	E	Tiltrotor Assembly
94	Capital One	1999	1200	\$30	Spotsylvania Co., VA	N	Customer Service
95	Sprint PCS	1999	1200	\$17	Charlotte, NC	N	Radiotelephones
96	Siemens Westinghouse	2001	1200	\$13	Orange Co., FL	E	Engineering/Design
97	Microsoft	1999	1200	\$0	Charlotte, NC	E	Software
98	AmTran Corp.	1999	1200	N/A	Tulsa, OK	N	School Buses
99	Corning Fiber	2000	1200	N/A	Oklahoma City, OK	N	Fiber Optics
100	Databuilt	2002	1200	N/A	Hardeeville, SC	E	Database Provider
101	ICT Group	1998	1200	N/A	Lakeland, FL	E	Call Center
102	Sprint PCS	1999	1200	N/A	Oklahoma City, OK	N	Customer Service





103	ABC Distributing Inc.	2000	1191	\$8	Dade Co., FL	N	Mail Order
104	Allstate Insurance	2000	1150	\$0	Charlotte, NC	E	Insurance
105	Broadband Office Inc.	2000	1135	\$50	Fairfax Co., VA	E	Telecommunications
106	Universal Leaf NA	2001	1134	\$100	Nash Co., NC	N	Tobacco
107	Telecorp Holding Co.	1998	1110	\$0	New Orleans, LA	N	Wireless Comm.
108	Infineon Technologies	2000	1100	\$1100	Henrico Co., VA	E	Semiconductors
109	Nextell Comm.	1999	1100	\$23	Hampton, VA	N	Customer Support
110	MCI WorldCom	1998	1100	\$11	Chesapeake, VA	N	Teleservice Center
111	Farmers Insurance	1999	1100	N/A	Oklahoma City, OK	N	Claims Center
112	GTE	1998	1100	N/A	Tampa, FL	N	Wireless Comm.
113	Rockwell International	2001	1100	N/A	El Paso, TX	E	Electronics
114	Science Applications	1999	1100	N/A	Oak Ridge, TN	E	R&D
115	Service Zone	1999	1100	N/A	Norman, OK	N	Customer Service
116	Sprint PCS	1999	1100	N/A	Nashville, TN	N	Customer Service
117	RMH Teleservices	2001	1051	\$6	Harlingen, TX	N	Customer Service
118	Digex	2000	1035	N/A	Prince George, MD	N	Web Hosting
119	BCBS	2002	1023	N/A	Columbia, SC	E	Health Insurance
120	First Select Corp.	1999	1021	\$31	Louisville, KY	N/A	Support Center
121	Pella Corp.	2002	1003	\$45	Murray, KY	N	Windows
122	The New Piper A	1998	1003	N/A	Vero Beach, FL	E	Airplane Manufacturing
123	Atmel	1999	1000	\$1000	Irving, TX	E	Semiconductors
124	Nissan North America	2000	1000	\$500	Smyrna, TN	E	Light Trucks
125	Nissan Power Train	2000	1000	\$500	Decherd, TN	E	Auto Transaxles
126	Navistar	1999	1000	\$350	Huntsville, AL	N	Truck Engines
127	BMW	2000	1000	\$300	Greer, SC	E	Automobiles
128	Nestle USA	2001	1000	\$165	Jonesboro, AR	N	Frozen Meals
129	Bell Helicopter Textron	1999	1000	\$150	Fort Worth, TX	E	Aircraft
130	Capital One Financial	2000	1000	\$150	Fairfax Co., VA	E	Financial Services
131	CommScope	1999	1000	\$135	Hickory, NC	E	Wiredrawing
132	Ross Stores	2001	1000	\$90	Fort Mill, SC	N	Distribution
133	Target	2001	1000	\$85	Camden, SC	N	Distribution
134	Kiewit Offshore Service	2001	1000	\$75	San Patricio, TX	E	Oil Rigs
135	EMD Pharmaceuticals	2002	1000	\$64	Durham, NC	N	Pharmaceuticals
136	Amazon.com	1999	1000	\$59	Coffeyville, KS	N	Distribution
137	BAE Systems NA	2002	1000	\$52	Fairfax Co., VA	E	Defense Contractor
138	Amazon.com	1999	1000	\$51	McDonough, GA	N	Distribution
139	Cerner Corp.	2001	1000	\$41	N. Kansas City, MO	N	Software
140	IBP	2000	1000	\$40	Sherman, TX	E	Case Ready Meats
141	Merck Medco	2001	1000	\$40	Tampa, FL	E	Pharmacy Services
142	Amazon.com	1999	1000	\$38	Campbellsville, KY	N	Distribution
143	Chase Bank	1999	1000	\$36	Arlington, TX	E	Customer Service
144	Claxton Poultry	1999	1000	\$35	Waycross, GA	N	Poultry

## Top 150 Deals Announced in the South 1998-2002

145	Towers Perrin	1998	1000	\$33	Chesapeake, VA	N	Human Resources
146	Citicorp	1998	1000	\$30	San Antonio, TX	E	Bank Holding Co.
147	AFLAC	2000	1000	\$25	Columbus, GA	E	HQ/Insurance
148	Blackstone Corp.	2001	1000	\$25	Miami, FL	N	Prepaid Calling Cards
149	Cingular	2001	1000	\$25	Cumberland Co., NC	N	Customer Service
150	Blackstone Corp.	2001	1000	\$20	Miami, FL	N	Customer Service
151	Cingular Wireless	2001	1000	\$17	Grayson, KY	N	Wireless Service
152	Twister Comm.	2000	1000	\$15	Conroe, TX	E	Information Tech.
153	Wells Fargo & Co.	2001	1000	\$13	Lubbock, TX	E	Customer Service
154	Applied Card Systems	1998	1000	\$12	Huntington, WV	N	Credit Card & Financial
155	First Plus Financial	1998	1000	\$11	Dallas, TX	E	Financial Services
156	Merck Medco	2001	1000	\$11	Tampa, FL	E	Prescription Processing
157	Cingular Wireless	2001	1000	\$10	Johnson City, TN	N	Customer Service
158	Home Depot	2001	1000	\$10	Tampa, FL	E	Technical Services
159	Convergys	2000	1000	\$6	St. Lucie Co., FL	N	Call Center
160	Renaissance Bankcard	1998	1000	\$5	London, KY	N	Call Center
161	NuVell Financial	1998	1000	\$4	Little Rock, AR	E	Financial Data Mgt.
162	Calling Solutions	1999	1000	\$2	Kingsville, TX	E	Call Center
163	AT&T Wireless	2000	1000	N/A	Oklahoma City, OK	N	Customer Service
164	Blue Cross TRICARE	2001	1000	N/A	Columbia, SC	E	Insurance
165	Capital One	2001	1000	N/A	Tampa, FL	E	Financial Services
166	Charles Schwab & Co.	2000	1000	N/A	Austin, TX	N	Brokerage Services
167	Cingular Wireless	2001	1000	N/A	Midland, TX	E	Call Center
168	Convergys	2000	1000	N/A	McAllen, TX	N	Call Center
169	Dell Computer	1999	1000	N/A	Nashville, TN	N	Computer Assembly
170	Key Tronic	2000	1000	N/A	McAllen, TX	N	Laser Printers
171	Lucent Technologies Inc.	2000	1000	N/A	Austin, TX	E	Information Tech.
172	Maritime Metals	1998	1000	N/A	Port Arthur, TX	E	Ship Dismantling
173	Ocwen Financial Corp.	1998	1000	N/A	Orlando, FL	N	Financial Services
174	Saturn Corp.	1998	1000	N/A	Spring Hill, TN	E	Passenger Cars
175	Thomas A Edison	1999	1000	N/A	Amarillo, TX	N	Internet Service
176	Webvan Group Inc.	2000	1000	N/A	Sewanee, GA	N	Warehouse/ Distribution
177	WorldCom	2001	1000	N/A	Houston, TX	E	Customer Service
178	TIAA	1999	1000	\$0	Charlotte, NC	N	Financial Services
179	Twister Comm.	2000	1000	N/A	College Station, TX	E	Information Tech.

