

# Macro Theory B

## Search, Matching and Unemployment

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### 1 Math preliminaries

#### 1.1 Expectancy

Assume that  $p$  is a random variable with CDF:  $F(P) = Pr(p \leq P)$ . We assume that  $F(0) = 0$  and that there exists a  $B$  s.t:  $F(B) = 1$ .

1.  $E(p) = \int_0^B p \cdot dF(p) := \int_0^B p \cdot f(p)dp$ , where  $f(p) = F'(p)$  is the Pdf of  $p$ .
2.  $\int_0^B 1 \cdot dF(p) = 1$ . This can be seen either from the expectancy formula ( $p = 1$ ) or from the fact that  $\int_0^B 1 \cdot dF(p) = \int_0^B 1 \cdot f(p)dp = \int_0^B Pr(p = P)dp = 1$  (integral over all probabilities).
3.  $E(p) = B - \int_0^B F(p)dp \rightarrow \int_0^B F(p)dp = B - E(p)$ . This is obtained using integration by parts on the expression  $\int_0^B [1 - F(p)]dp$ .

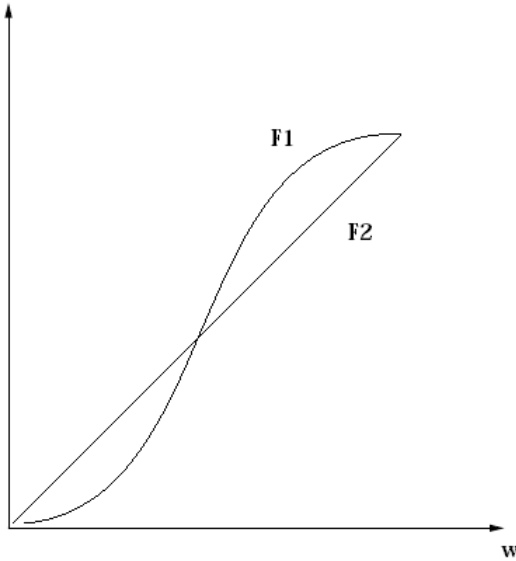
#### 1.2 Mean preserving spreads

This is a convenient way to characterize the riskiness of two distributions with the same mean (and with the same support, in our case  $[0, B]$ ). A condition from two distributions  $F_1, F_2$  to be mean preserving can be gained from 3 in the last section:  $\int_0^B F_1(p)dp = \int_0^B F_2(p)dp$ .

Assume there are two different distributions with the same means and same support  $F_1, F_2$ . We want to look at the case where  $F_2$  is riskier than  $F_1$ . Look at this diagram ( $F_1$  here looks like the normal distribution and  $F_2$  is the 45 degree line).

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\*This set of notes was prepared by Ido Shlomo, an MA student in the course in 2014.



We can see that they satisfy:

$$\int_0^y F_2 dp \geq \int_0^y F_1 dp \forall y \in [0, B]$$

This is apparent, for example, by seeing that before the intersection the under  $F_2$  is obviously greater, and after the intersecting the integral of  $F_2$  is always carrying the 'extra' space between the curves from before the intersection. This space is only fully gained by  $F_1$  at the point  $B$ .

Looking at  $F_1' = f_1, F_2' = f_2$ , we can see that at the edges of the box  $f_2 > f_1$ , and this means that  $F_2$  gives higher probabilities to the edges than does  $F_1$ . This is what makes  $F_2$  riskier than  $F_1$ . If the agent is risk averse, then  $F_1$  dominates  $F_2$ .

## 2 McCall's model of intertemporal job search

At every period an unemployed worker randomly selects a job offer with wage  $w$  iid from a distribution  $F(w)$  with support  $[0, B]$ . The worker's utility function is  $U = \sum_{t=0}^{\infty} \beta^t y_t$ . This is a *stationary problem*, meaning that at every time the problem facing the worker is the same (until he accepts a job, at which point the model ends).

Assumptions:

- Once the worker is accepts a job he is is employed forever.
- The worker can't quit is job.
- The worker can't go back to a previously offered wage  $w$ .

- The value of leisure is  $c$ . This represents unemployment wage etc.

Important assumptions:

- The distribution  $F(w)$  is known to all. Either way, there is already incentive for the worker to decline an offer - that he may get a better one next period. If  $F(w)$  were unknown, there would be another incentive - to wait and learn about  $F(w)$ .
- $w$  is revealing. This means that the worth of the job is totally encompassed by  $w$  (like the type of boss, the atmosphere, etc).

The maximization problem of the worker then is:

$$v(w) = \max_{\substack{\text{accept, reject}}} \left\{ \frac{w}{1-\beta}, c + \beta \int_0^B v(w') dF(w') \right\} \quad (6.3.1)$$

- $w$  is the wage offer given at the current time.
- $\frac{w}{1-\beta}$  is the present discounted value of getting  $w$  for infinity (the result from *accept*).
- $\int_0^B v(w') dF(w') = E(v(w'))$ . In effect, the *reject* result is simply  $c + \beta E(v(w'))$  - meaning receive  $c$  this period and get value the expected value of  $v(w')$  next period (since the worker faces the same problem every period).

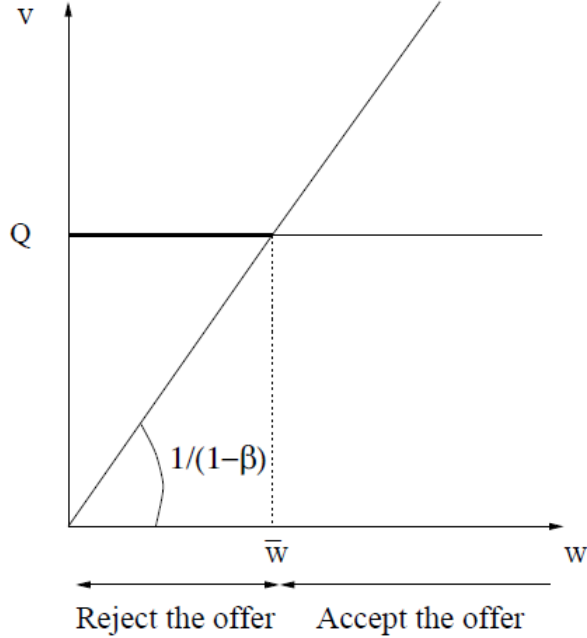
Remarks:

- $\frac{w}{1-\beta}$  is increasing in  $w$ .
- $c + \beta \int_0^B v(w') dF(w')$  is not dependent on  $w$  and is therefore a constant.

We therefore get the following dynamic:

We denote by  $\bar{w}$  the intersection:

$$\frac{\bar{w}}{1-\beta} = c + \beta \int_0^B v(w') dF(w')$$



**Figure 6.3.1:** The function  $v(w) = \max\{w/(1 - \beta), c + \beta \int_0^B v(w')dF(w')\}$ . The reservation wage  $\bar{w} = (1 - \beta)[c + \beta \int_0^B v(w')dF(w')]$ .

From this equation we can derive the *reservation wage*, meaning the wage below which no worker will accept the offer:  $\bar{w} = (1 - \beta)(c + \beta \int_0^B v(w')dF(w'))$ . From this we can figure out what  $v(w)$  is:

$$v(w) = \begin{cases} \frac{\bar{w}}{1-\beta} = c + \beta \int_0^B v(w')dF(w') & w \leq \bar{w} \\ \frac{w}{1-\beta} & w \geq \bar{w} \end{cases} \quad (6.3.2)$$

Looking at (6.3.2), we can split the integral into two intervals:

$$\frac{\bar{w}}{1-\beta} = c + \beta \int_0^{\bar{w}} v(w')dF(w') + \beta \int_{\bar{w}}^B v(w')dF(w')$$

And then using (6.3.1) replace  $v(w')$  with the corresponding value:

$$\frac{\bar{w}}{1-\beta} = c + \beta \int_0^{\bar{w}} \frac{\bar{w}}{1-\beta} dF(w') + \beta \int_{\bar{w}}^B \frac{w'}{1-\beta} dF(w')$$

We multiply the LHS by  $1 = \int_0^B dF(w')$  and get:

$$\frac{\bar{w}}{1-\beta} \int_0^{\bar{w}} dF(w') + \frac{\bar{w}}{1-\beta} \int_{\bar{w}}^B dF(w') = c + \beta \int_0^{\bar{w}} \frac{\bar{w}}{1-\beta} dF(w') + \beta \int_{\bar{w}}^B \frac{w'}{1-\beta} dF(w')$$

We then combine integrals with matching intervals and get:

$$\bar{w} \int_0^{\bar{w}} dF(w') - c = \frac{1}{1-\beta} \int_{\bar{w}}^B (\beta w' - \bar{w}) dF(w')$$

Adding  $\bar{w} \int_{\bar{w}}^B dF(w')$  to both sides gives:

$$(\bar{w} - c) = \frac{\beta}{1-\beta} \int_{\bar{w}}^B (w' - \bar{w}) dF(w') \quad (6.3.3)$$

Remarks:

- $\bar{w} - c$  is the cost of searching again given the fact that I drew  $\bar{w}$  (i.e what I have to give up if I reject a job offer of value  $\bar{w}$ ).
- $RHS = \frac{\beta}{1-\beta} \int_{\bar{w}}^B (w' - \bar{w}) dF(w') = \frac{\beta}{1-\beta} E(w' - \bar{w})$ : means how much I gain if I search for a new job given the fact that I drew  $\bar{w}$ . Notice the interval begins only at  $\bar{w}$  since that for any  $w < \bar{w}$  I can choose to take  $c$  instead. If I choose some  $w' \geq \bar{w}$  in the next period (hence the  $\beta$ ) I get  $w'$  for infinity (hence the  $\frac{1}{1-\beta}$ ).

We can choose to look at both sides as function of  $w$  instead of  $\bar{w}$ . We then get:

$$RHS = h(w) = \frac{\beta}{1-\beta} \int_w^B (w' - w) dF(w') \quad (6.3.4)$$

Properties of  $h(w)$ :

- $h(0) = \frac{\beta}{1-\beta} \int_0^B (w' - 0) dF(w') = \frac{\beta}{1-\beta} E(w)$
- $h(B) = 0$
- $h'(w) = -\frac{\beta}{1-\beta} [1 - F(w)] < 0$
- $h''(w) = \frac{\beta}{1-\beta} F'(w) > 0$

For computing  $h'(w)$  we use Leibniz's rule on equation (6.3.4). The rule is:

Let  $\phi(t) = \int_{\alpha(t)}^{\beta(t)} f(x, t) dx$  for  $t \in [c, d]$ . Assume that  $f$  and  $f_t$  are continuous and that  $\alpha, \beta$  are differentiable on  $[c, d]$ . Then the rule asserts that  $\phi(t)$  is differentiable on  $[c, d]$  and

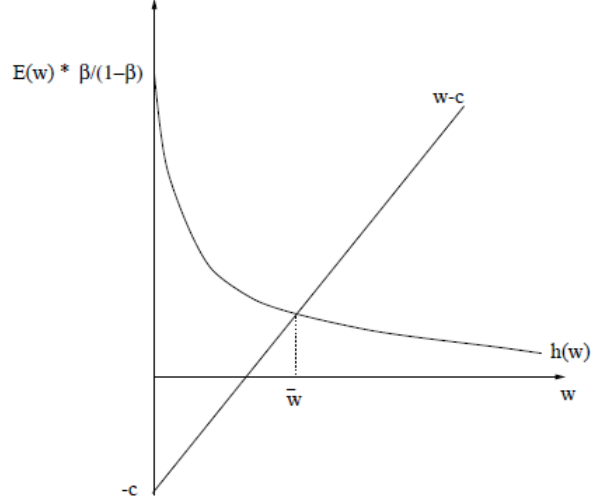
$$\phi'(t) = f[\beta(t), t]\beta'(t) - f[\alpha(t), t]\alpha'(t) + \int_{\alpha(t)}^{\beta(t)} f_t(x, t) dx$$

To apply this formula to  $h(w)$  we make the following replacements:

$\phi$	$t$	$f$	$x$	$\alpha(t)$	$\alpha'(t)$	$\beta(t)$	$\beta'(t)$	$f_t$
$h$	$w$	$w' - w$	$w'$	$w$	1	B	0	-1

So we get:

$$\begin{aligned} h'(w) &= (B - w) \cdot 0 - (w - w') \cdot 1 + \frac{\beta}{1-\beta} \int_w^B (-1) dF(w') = -\frac{\beta}{1-\beta} \int_w^B dF(w') \\ &= -\frac{\beta}{1-\beta} \int_w^B f(w') dw' = -\frac{\beta}{1-\beta} [F(B) - F(w)] = -\frac{\beta}{1-\beta} [1 - F(w)] < 0 \end{aligned}$$



**Figure 6.3.2:** The reservation wage,  $\bar{w}$ , that satisfies  $\bar{w} - c = [\beta / (1 - \beta)] \int_{\bar{w}}^B (w' - \bar{w}) dF(w') \equiv h(\bar{w})$ .

## 2.1 Comparative statics

### 2.1.0.1 Moving $c$

Assume that  $c \uparrow$ . We get that  $\bar{w} \uparrow$ .

### 2.1.0.2 Moving $E(w)$

Assume that  $E(w) \uparrow$ . We get that  $\bar{w} \uparrow$ .

### 2.1.0.3 Moving $\beta$

Assume that  $\beta \uparrow$ . We get that  $\bar{w} \uparrow$ .

### 2.1.0.4 Mean preserving spreads

We want to know how the movement from a distribution  $F_1$  to a more risky distribution  $F_2$  affects  $\bar{w}$ . We work on equation (6.3.3) and complete the intergral expression on the whole interval (add and remove it):

$$\begin{aligned} \bar{w} - c &= \frac{\beta}{1-\beta} \int_{\bar{w}}^B (w' - \bar{w}) dF(w') + \frac{\beta}{1-\beta} \int_0^{\bar{w}} (w' - \bar{w}) dF(w') - \frac{\beta}{1-\beta} \int_0^{\bar{w}} (w' - \bar{w}) dF(w') = \\ &= \frac{\beta}{1-\beta} E(w) - \frac{\beta}{1-\beta} \bar{w} - \frac{\beta}{1-\beta} \int_0^{\bar{w}} (w' - \bar{w}) dF(w') \end{aligned}$$

eventually we get:

$$\bar{w} - (1 - \beta)c = \beta E(w) - \beta \int_0^{\bar{w}} (w' - \bar{w}) dF(w')$$

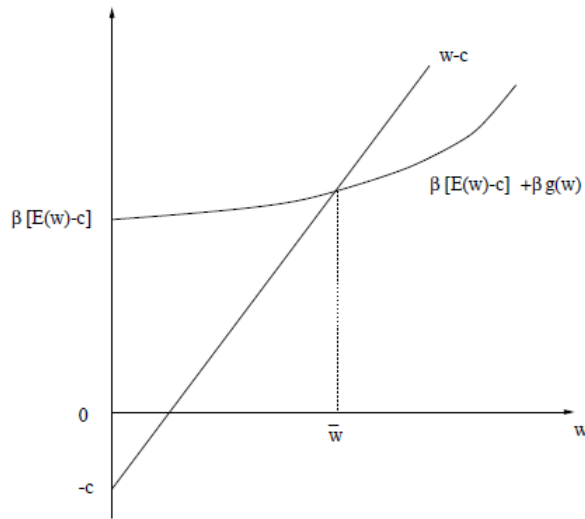
After integration by parts we get:

$$\bar{w} - c = \beta(E(w) - c) + \beta \int_0^{\bar{w}} F(w') dw' \quad (6.3.5)$$

Now we define

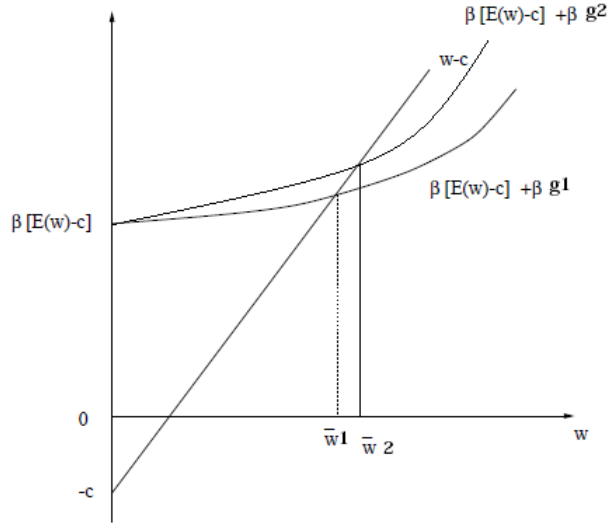
$$g(s) = \int_0^s F(p) dp \quad (6.3.6)$$

Note that  $g(0) = 0$ ,  $g'(s) = \beta F(s) > 0$ .



**Figure 6.3.3:** The reservation wage,  $\bar{w}$ , that satisfies  $\bar{w} - c = \beta(Ew - c) + \beta \int_0^{\bar{w}} F(w') dw' \equiv \beta(Ew - c) + \beta g(\bar{w})$ .

We look at:  $g_1(s)$ ,  $g_2(s)$ . Since we assume that  $F_2(s)$  is riskier than  $F_1(s)$  then result is that, we can see (via the math preliminaries) that  $g_2(w) > g_1(w)$ .



**Figure 6.3.3:** The reservation wage,  $\bar{w}$ , that satisfies  $\bar{w} - c = \beta(Ew - c) + \beta \int_0^{\bar{w}} F(w') dw' \equiv \beta(Ew - c) + \beta g(\bar{w})$ .

We can see that the result is  $\bar{w}_2 > \bar{w}_1$ , which means that when the distribution is riskier the player actually raises his reservation wage. This is counter intuitive, since we usually assume that a riskier distribution leads to worse results, but here this happens because: Under  $F_1$  the agent ignored any  $w < \bar{w}_1$ . Under  $F_2$ , there is a higher probability in the ends (“tails”) of  $[0, B]$ . So now the agent has more chance of being better off,  $w > \bar{w}_1$ , and being worse off,  $w < \bar{w}_1$ . But, since he ignores the latter part anyway, he has only gained, since he can be in the first part with greater probability. And so he raises his reservation wage to  $\bar{w}_2$ .