

January 2013

KFIR ELIAZ

Professor of Economics

Eitan Berglas School of Economics

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EDUCATION

TEL-AVIV UNIVERSITY, Eitan Berglas School of Economics, Tel-Aviv.

Ph.D., Economics, with distinction, 1996-2001

M.A., Economics, Magna-Cum-Laude, 1994-1995

B.A., Economics and Management, Summa-Cum-Laude, 1991-1994

AWARDS, GRANTS

Marie Curie Career Integration Grant (CIG), 2013-2016

The Richard B. Salomon Faculty Research Award, Brown University, 2009-2010

NSF, 2007-2010, "Mechanism Design with Diversity of Opinion" SES - 0611938, SES-0802789
(no-cost extension)

NSF, 2004-2006, "Group Polarization" SES-0421852 (joint with Debraj Ray and Ronny Razin)

NYU Research Challenge Fund, 2004-2005

US-Israel Binational Science Foundation grant, 2003-2005 (joint with Ran Spiegler)

Rothschild Foundation Fellowship, 2001-2002

The European Commission Marie Curie Fellowship, 1998-1999

POSITIONS

January 2013 - : Professor, Eitan Berglas School of Economics, Tel-Aviv University

January 2011 - December 2012 : Professor, Economics Dept., Brown University

July 2007 - December 2010: Associate Professor (with tenure), Economics Dept., Brown University

July 2001- June 2007: Assistant Professor, Economics Dept., NYU.

2004-Present: Research affiliate, CEPR

EDITORSHIP

Theoretical Economics: Associate Editor, 2012-

PUBLICATIONS

1. "Fault Tolerant Implementation," *Review of Economic Studies*, Vol. 69(3), July 2002.
2. "Nash Equilibrium When Players Account for the Complexity of their Forecasts," *Games and Economic Behavior*, Vol. 44(2), 286-310, August 2003.

3. "AIDS Policy and Psychology: A Mechanism-Design Approach," (joint with Andrew Caplin) *RAND Journal of Economics*, Vol. 34(2), 631-646, Winter 2003
4. "Social Aggregators," *Social Choice and Welfare*, Vol. 22(2), 317-330, April 2004.
5. "Indifference or Indecisiveness? The Choice-Theoretic Foundations of Incomplete Preferences," (joint with Efe Ok) *Games and Economic Behavior*, Vol. 56(1), 61-86, July 2006.
6. "Can Anticipatory Feelings Explain Anomalous Choices of Information Sources?" (joint with Ran Spiegler) *Games and Economic Behavior*, Vol. 56(1), 87-104, July 2006.
7. "Contracting with Diversely Naive Agents," (joint with Ran Spiegler) *Review of Economic Studies*, Vol. 73(3), 689-714, July 2006.
8. "Choice Shifts in Groups: A Decision-Theoretic Basis," (joint with Debraj Ray and Ronny Razin) *American Economic Review*, Vol. 96(4), 1321-1332, September 2006..
9. "Group Decision-Making in the Shadow of Disagreement" (joint with Debraj Ray and Ronny Razin), *Journal of Economic Theory*, Vol. 132(1), 236-273, January 2007.
10. "A Mechanism Design Approach to Speculative Trade," (joint with Ran Spiegler), *Econometrica*, Vol. 75(3), 875-884, May 2007.
11. "Experimental Testing of Intrinsic Preferences for Non-Instrumental Information", joint with Andrew Schotter, *American Economic Review (Papers and Proceedings)*, Vol. 97(2), 166-169, May 2007.
12. "Creating Competition Out of Thin Air: An Experimental Study of Right-to-Choose Auctions", joint with Theo Offerman and Andrew Schotter, *Games and Economic Behavior* Vol. 62(2), 383-416, March 2008.
13. "Optimal Speculative Trade Among Large Traders", joint with Ran Spiegler, *Review of Economic Design*, Vol. 12(1), 45-74, April 2008.
14. "Consumer Optimism and Price Discrimination", joint with Ran Spiegler, *Theoretical Economics*, Vol. 3, 459-497, 2008.
15. "Bargaining over Bets", joint with Ran Spiegler, *Games and Economic Behavior*, Vol. 66(1), 78-97, 2009.
16. "Edgar Allan Poe's Riddle: Framing Effects in Repeated Matching Pennies Game", joint with Ariel Rubinstein, *Games and Economic Behavior*, Vol. 71(1), 88-99, January 2011 (special issue in honor of John Nash).
17. "Paying for Confidence: An Experimental Study of the Demand for Non-Instrumental Information", joint with Andrew Schotter, *Games and Economic Behavior*, Vol. 70(2), 304-324, November 2010.
18. "Choosing the Two Finalists", joint with Michael Richter and Ariel Rubinstein, *Economic Theory*, Vol. 46(2), 211-219, February 2011.

19. “Consideration Sets and Competitive Marketing”, joint with Ran Spiegler, *Review of Economic Studies*, Vol. 78(1), 235–262, January 2011.
20. “On the Strategic Use of Attention Grabbers”, joint with Ran Spiegler, *Theoretical Economics*, Vol. 6(1), 127–155, January 2011.
21. “A Simple Model of Search Engine Pricing”, joint with Ran Spiegler, *Economic Journal*, Vol. 121(556), F329–F339, November 2011. (special feature on internet economics).
22. “Reason-Based Choice: A Bargaining Rationale for the Attraction and Compromise Effects”, joint with Geoffroy de Clippel, *Theoretical Economics*, Vol.7(1), 125–162, January 2012

WORKING PAPERS

1. “On the Fairness of Random Procedures” (2013), joint with Ariel Rubinstein
2. “Neuro-Observational Learning” (2012), joint with Ariel Rubinstein
3. “Disclosing Information to Interacting Agents” (2012), joint with Francoise Forges
4. “Reference-Dependence and Labor Market Fluctuations” (2012), joint with Ran Spiegler.
5. “Sending Information to Interactive Receivers Playing a Generalized Prisoners’ Dilemma” (2012), joint with Roberto Serrano.
6. “Multidimensional Ellsberg” (2012), joint with Pietro Ortoleva.
7. “Strategic Disclosure of Collective Actions” (2012), joint with Geoffroy de Clippel.
8. “Premise-Based vs. Outcome-Based Information Aggregation” (2012), joint with Geoffroy de Clippel.
9. “On the Selection of Arbitrators” (2012), joint with Geoffroy de Clippel and Brian Knight.

TEACHING

UNDERGRADUATE: Intermediate Microeconomics, Economics & Psychology

GRADUATE: Implementation Theory, Microeconomic Theory, Advanced Game Theory, Economics & Psychology

INVITED TALKS (from 2006)

2006. University of Minnesota, Ohio State University, University of Michigan, Princeton University, Brown University, University of Pennsylvania, University of Texas at Austin, SUNY at Albany, Rochester University.

2007. Brown University (job talk), Boston University, Washington University in St. Louis.

2008. Harvard University, Duke University, Bonn University, Annual Meeting of the Society for Economic Design (invited session on bounded rationality), Yale University.

2009. University of Pittsburgh, Columbia University, University of Maryland, University of Michigan (“Theory at A^2 Workshop”), Annual Game Theory Festival at Stonybrook (plenary session), Duke University, Tel-Aviv University.

2010. University of Texas at Austin (2010 Murray S. Johnson Conference on Bounded Rationality), “Biases in Markets” conference at the WZB in Berlin, 2010 European Symposium on Economic Theory (focus session on new developments in choice theory), Caltech, UCLA, Northwestern, Cornell, NYU, Michigan, Rice.

2011. University of Texas A&M, UCSD, Tel-Aviv University, Hebrew University, Paris School of Economics.

2012. Spanish Workshop in Economic Theory (SWET), George Mason University, the Stanford Institute for Theoretical Economics (SITE) conference on behavioral economics, NYU macro seminar, University of Pittsburgh, Wharton